

MAP 2020

Green Development Report

China Agricultural Green Development Research Center
Sinochem Modern Agriculture Co., Ltd.



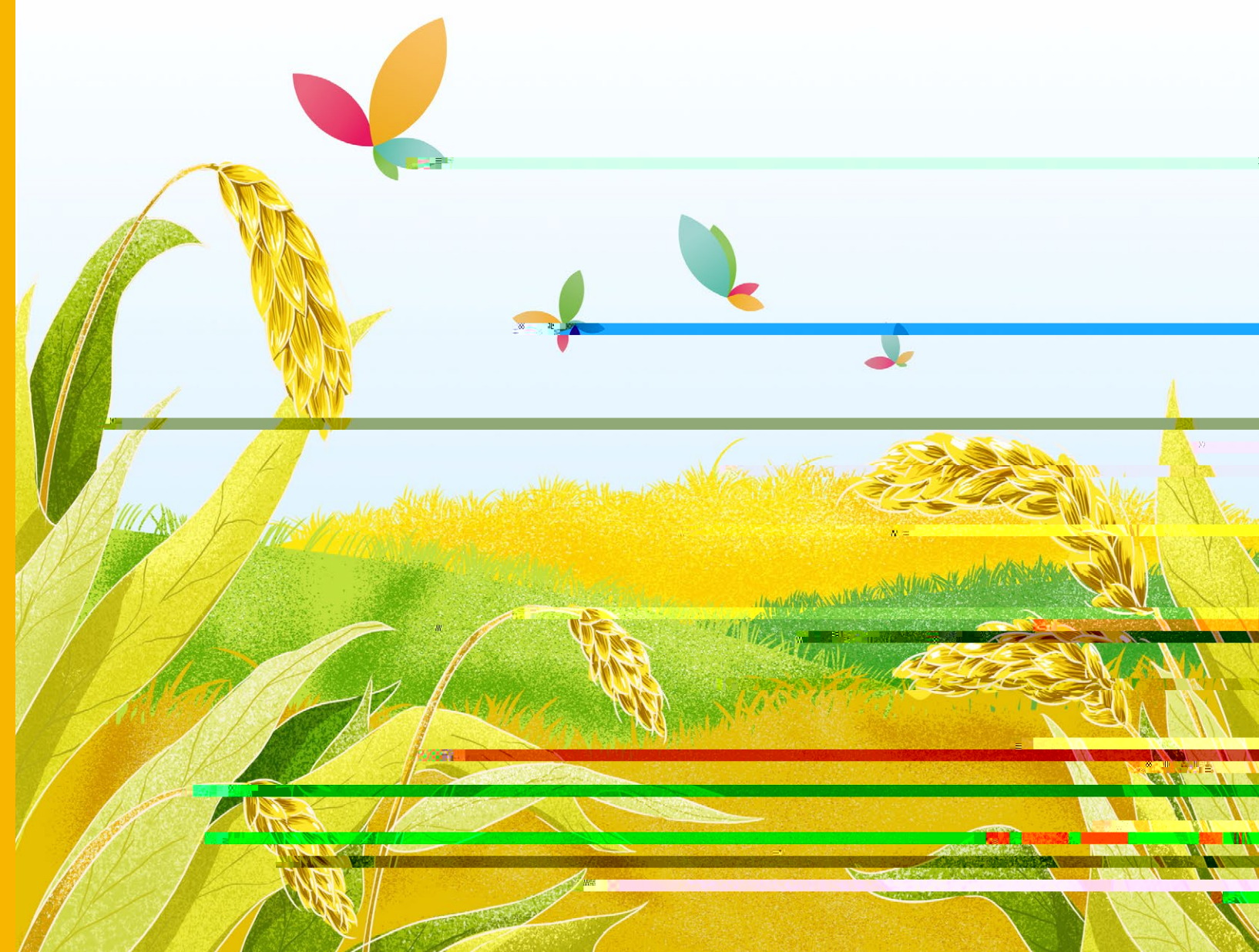
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Sinochem Group has long been committed to building a resource-saving and environmentally friendly enterprise, insisting on the research, development and application of environmental protection and energy-saving technologies, and vigorously developing a circular economy. We fully implement the innovation and upgrade strategy, insist on technological innovation, and promote the upgrade of fuel quality, the improvement of green chemical production processes, and the production of environmentally friendly agricultural inputs.

The report to the 19th CPC National Congress also highlights the ‘three rural issues’ as a top priority for all, and calls for the implementation of the rural revitalization strategy. As the

‘national team’ in the agricultural industry, Sinochem Group will leverage the advantages of our relatively complete agricultural value chain to further explore the development of an integrated agricultural service platform of ‘comprehensive services + high-quality agricultural inputs + digital service’, promote the scientific use of agricultural inputs such as chemical fertilizers, seeds, crop protection and plastic film and provide farmers with integrated agricultural services that based on our expertise in planting technology, meteorology, finance, and agricultural products marketing, continuing to being a ‘major force’ in promoting agricultural production, helping farmers grow their income, and ensuring national food security.

Ning Gaoning

Party Secretary and Chairman, Sinochem Group

Secretary of the Party Committee and Chairman,
China National Chemical Corporation

Chairman, Syngenta Group

”

“

The coronavirus pandemic has revealed the fragility of the agriculture ecosystem. Like a pandemic, climate change is an inevitable threat that we must address before it is too late. As the economy and agriculture begin to adjust to the Covid-19 restrictions that have become part of life, we need to support a recovery for farmers that puts the fight against climate change and biodiversity loss at its core.

Since its launch the Good Growth Plan’s principles and priorities have become deeply embedded in the way we do business at Syngenta. The plan was of course, just the start.

Erik Fyrwald

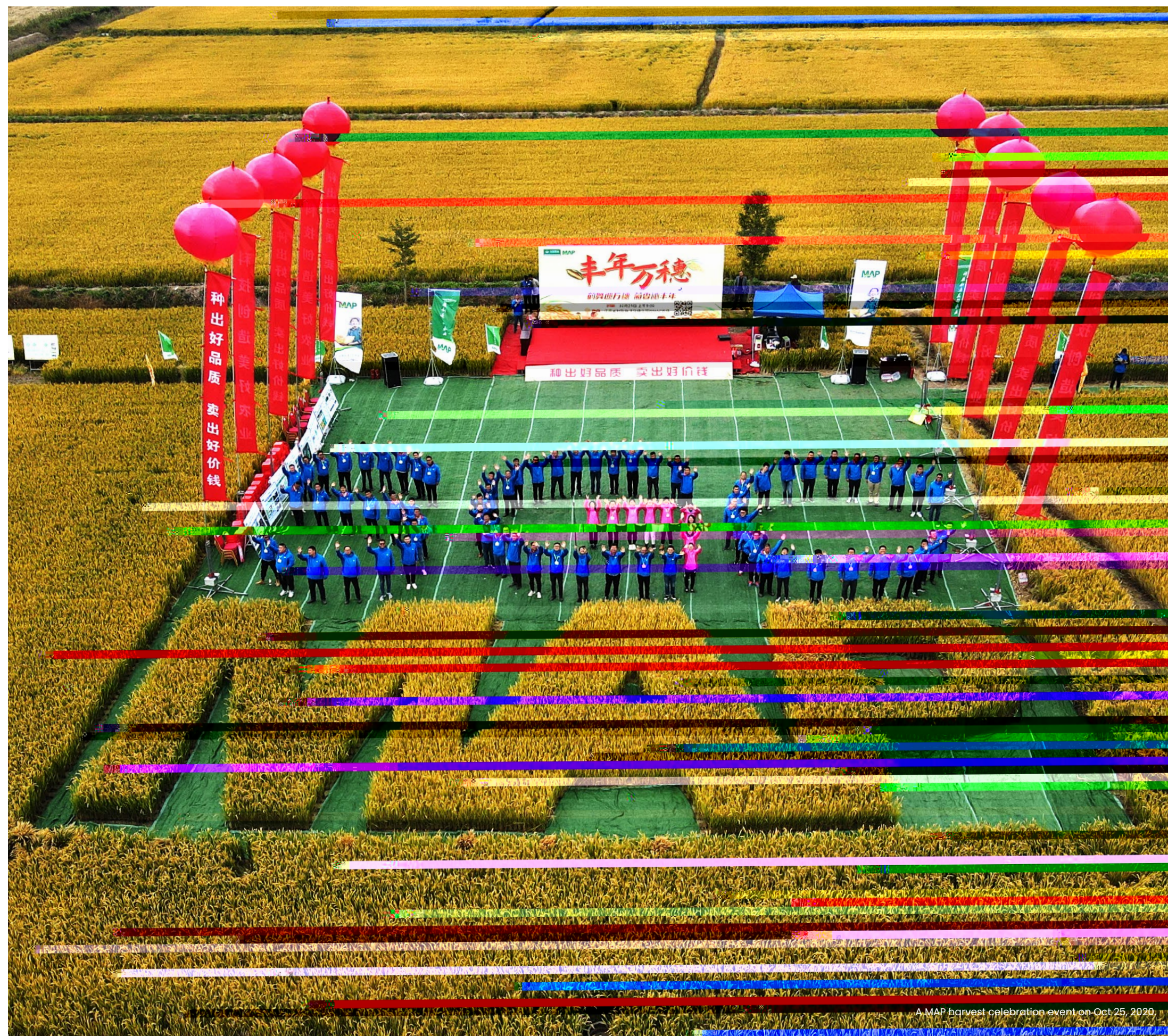
Chief Executive Officer, Syngenta Group

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About Us

Syngenta Group 03
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MAP Story of the Year 07



A MAP harvest celebration event on Oct 25, 2020

Syngenta Group



On January 5, 2020, Sinochem Group Corporation Ltd. and China National Chemical Corporation Ltd. announced that all the main assets of their subordinated agricultural sector will be injected into Syngenta Group Co., Ltd.

units, Syngenta Crop Protection, Syngenta Seeds, ADAMA, and Syngenta Group China, the new Syngenta Group strives to provide the most extensive product portfolio and services in



48,000
Employees



100+
Countries/regions



\$23 Billion
Global sales

Leading
company
in Crop
Protection

Leading
company in
Seeds

Leading
fertilizer
supplier and
distributor in
China.

As of December 31, 2019



MAP Tianjin Center Farm



Zhenglanqi MAP Service Center

Syngenta Group China



Established on June 19, 2020, Syngenta Group China is one of the four global business units of Syngenta Group. It is China's largest supplier of agricultural inputs and a leading modern agricultural integrated service platform operator with four business units: crop protection, seeds, crop nutrition, and MAP (Modern Agricultural Platform) & digital agriculture.

Focusing on leveraging the synergies between its business units in China, Syngenta Group China takes the MAP business model as a central platform to provide comprehensive, quality products and services to farmers, customers and business partners across food value chain, to promote technological and business innovations in China's agricultural sector. We strive to work together with our stakeholders to create greater value and provide advanced solutions for China's rural revitalization with improved food safety, quality and digitalized traceability.



The Good Growth Plan of Syngenta

With great ambitions to improve the sustainability of agriculture and setting six commitments and targets, which have been achieved in 2020.

Based on our unwavering commitments, Syngenta Group launched the new Good Growth Plan in 2020, setting four new pillars and quantitative targets until 2025, including to strive for carbon neutral agriculture, increase support for farmers, and respond to climate change.



Through the Good Growth Plan, Syngenta supports the United Nations Sustainable Development Goals (SDGs), with individual SDGs aligned with each of the four pillars of the new Good Growth Plan.

The Good Growth Plan 2020 Commitments & Results

					
Make crops more	Rescue more farmland	Help biodiversity	Empower smallholders	Help people stay safe	Look after every worker
Increase the average productivity of the world's major crops by 20% without using more land, water or inputs.	Improve the fertility of 10m ha of farmland on the brink of degradation.	Enhance biodiversity on 5m ha of farmland.	Reach 20m smallholders and enable them to increase productivity by 50% .	Train 20m farm workers on labor safety, especially in developing countries.	Strive for fair labor conditions throughout our entire supply chain network.
18.8%	14.1m	8.2m	26.5m	42.4m	99.0%
Land productivity increase ¹	Hectares of ²	Hectares of ²	Smallholders reached through training and sales ³	People trained on safe use ⁴	Suppliers included in sustainability and fair labor programs ⁵
			28.5%		
			Smallholder land productivity increase ⁶		
We have increased reference farm yields ahead of their benchmarks and recorded efficiency improvements of more than 20% for nutrients and pesticide field application.	We've already exceeded our 2020 target by almost 5m ha – and we're continuing to raise awareness for the importance of soil health.	Our biodiversity projects around the world continued to deliver measurable benefits to farmers and their wider communities.	We have reached over 20m smallholders and substantially increased their productivity, but there is still a way to go.	We have trained unprecedented numbers, exceeding our 2020 target of 20m by reaching 42.4m people.	We've covered 99% of our supply chain, and we're leading the industry to increase wages in the seed supply chain in India.

The Good Growth Plan New 2025 Commitments & Targets

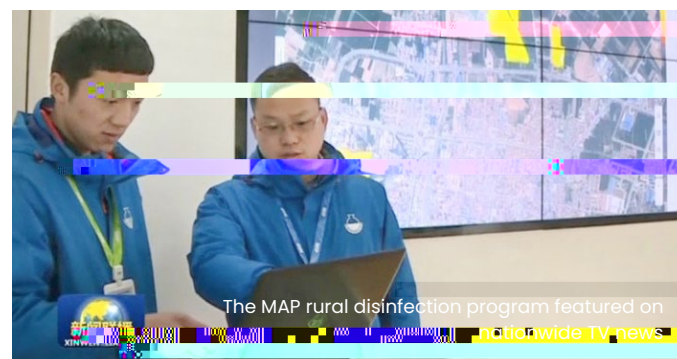
		
Accelerate innovation for farmers and nature	Strive for carbon neutral agriculture	
\$2bn	3m	
Invest \$2bn in sustainable agriculture breakthroughs 2 new sustainable technology breakthroughs per year Strive for the lowest residues in crops and the environment	Measure and enable carbon capture and mitigation in agriculture Enhance biodiversity and soil health on 3 m ha of rural land every year Reduce the carbon intensity of our operations by 50% by 2030 ¹	
		
Help people stay safe and healthy	Partnering for impact	
8m		
Goal zero incidents in our operations Train 8m farm workers on safe use every year Strive for fair labor across our entire supply chain	Build cohesive partnerships and publish their sustainability objectives Launch innovation dialogues for inclusive consultation on sustainability Board level governance of sustainability	

MAP Story of the Year

Every Person Could be a Hero

Supporting Rural Areas to Fight the Covid-9 Pandemic

During February and March of 2020, when the pandemic raged in China, MAP donated RMB1.2 million, 80,543 liters of disinfectants and 45 tons of epidemic control supplies to frontline medical teams, provided free disinfection services to 907 villages in 16 provinces, in 5.84 million square meters. MAP also purchased 600,000 tons of corn from farmers, sold and delivered 200,000 tons of rice to processing enterprises, facilitated the sale of 219.5 tons of apples, oranges, strawberries and other produces. Through MAP service centers and MAP rural service stations across the country, MAP provided services for 308,000 hectares of farmland during the spring growing season in a timely manner.



The MAP rural disinfection program featured on nationwide TV news



MAP supporting disinfect efforts in rural areas



MAP employees helping disinfect villages



Wei Yunsong: Right Here, We Are

their commitment and stuck on their posts to serve clients. Numerous ordinary moments, from numerous MAPPERS became an extraordinary ensemble of great perseverance during the pandemic.

Wei Yunsong is a member of the Hubei MAP team. On January 22, Wei arrived at the Xiantao Depot to work his shift. As the pandemic triggered strict lockdowns within Hubei province, he was left stranded with no replacement. Wei stayed at his post for 60 days, including Chinese New Year, living on rice stored in the depot and vegetables grown in the small courtyard. When customers called MAP for help, Wei and his coworkers quickly responded. When the truck was stopped at the checkpoints, they carried the goods on their back and made the urgent delivery on foot.

Wei Yunsong, member of the Hubei MAP team

MAP Green Development

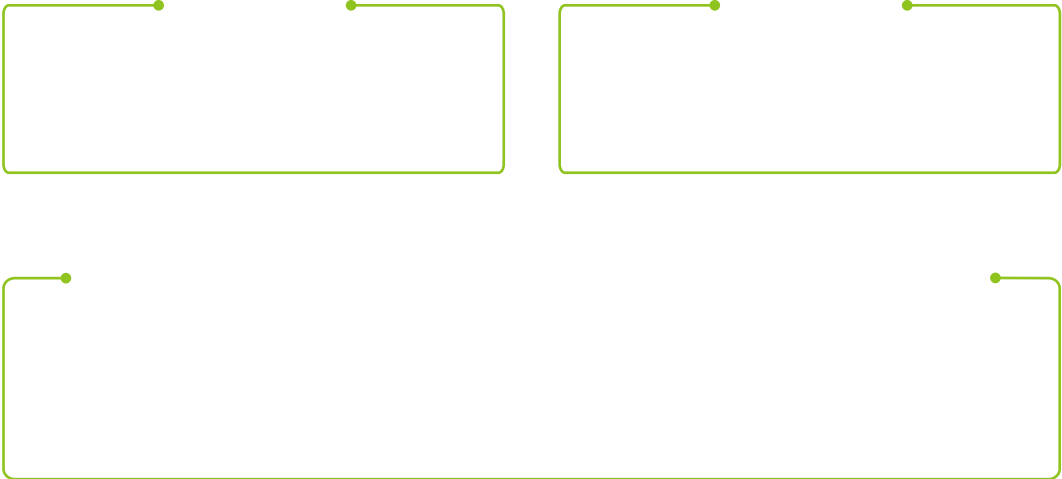
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The Helan MAP Service Center



Vision and Mission



2017

- 04
- 09
- 11

2018

- 03 Launched the Panda Guide
- 04 Launched the “MAP Zhinong” APP
- 07 help farmers “get better prices”
- 09 Launched the “MAP Huinong” APP
- 10 Established three service teams focusing on grains, cash crops, and specialty crops respectively

2019

- 03 Sinochem Group and the Ministry of Agriculture and Rural Affairs signed *The Implementation Plan to Support Quality Improvement of Farmer Cooperatives*

2020

- 03 Launched the “MAP beside” quality control traceability system
- 07
- 11 The Central Agricultural Broadcasting and Television School and Syngenta Group China signed a strategic cooperation framework agreement to jointly build a high-quality farmer training platform
- 12 Sinochem Modern Agriculture Co., Ltd. became a national key leading enterprise in agricultural industrialization
- 12 The MAP Industry Poverty Alleviation Model was selected as one of the “Top 50 National Enterprise Targeted Poverty Alleviation Cases



Powering Development with Technological Innovation

...hed 418 research platforms for
...supporting technologies,
...ive varieties and
...quality,

...ion rate

...ovative
...g high-

“

The first time I started working with MAP with 200 mu of farmland in 2019 and got a bumper harvest. In 2020, the cooperation increased to 1,000 mu (1ha=15mu), and will increase to 1,500 mu which is all the land in my farm, in the next year. I trust MAP, totally!

*Corn Grower Wu Zhanying,
Gulang County, Gansu Province*

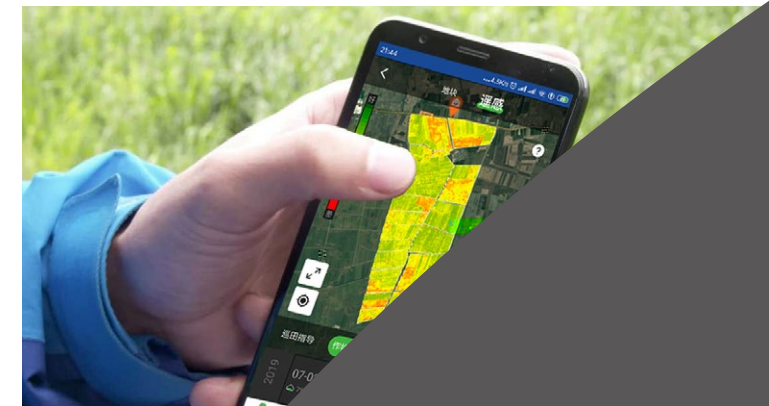
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Digitalization Makes Precision

Wu Zhanying is a large corn grower in Haizitan Township of Gulang County, Gansu Province. Before becoming a MAP client, he has never heard about words such as “light and heat resources” or “accumulated temperature”. Instead, he just simply believed that the longer the growth period, and the larger each single ear of corn grew, the higher the yield would be.

2019 spring, Wu Zhanying learned how to use the “MAP Zhinong” APP to record the

corn variety recommended by the APP based on big data and local conditions. The new crop has strong seedlings and resists diseases that often pester local farmers. With the yield of his farm increased by approximately 750 to 2,250 kilograms per ha, Wu Zhanying became a total believer of modern agricultural technology.



Seeing is Believing

The Overseas
growing rice
a pilot pro

techn

The

66-70%
Quality Rice Ratio (%)

62%
Quality Rice Ratio (%)

¥4

2.36
Price (RMB/kg)

9,167

26,18 Unit Income (10,000 Yuan/ha) 27,12

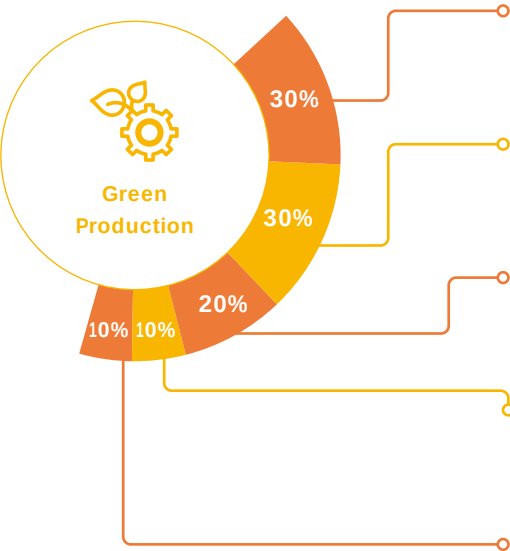
Production

Green agricultural production refers to the practice of using management and technology to control pollution along the entire agricultural production process, aiming at conserving energy, and reducing resource consumption and pollution. It is a response to the trend of green consumption by creating more green products with the minimal environmental costs.

MAP establishes service centers across China to help improve green agricultural production.

Focusing on the main grain production areas and key agricultural production protection areas, MAP has developed a two-tier service platform, with MAP service centers at the county level, and MAP demonstration farms and MAP village service stations at the village level, providing farmers with on-site agronomist support, and customized fertilization, irrigation, crop protection solutions based on soil or leaf testing results.

Indicators



Income per ha of farmland
(Converted from data in mu, 1 ha=15 mu)

Total yield / total amount of fertilizer applied
(kg/kg)

Total yield / total amount of pesticide applied
(kg/ml)

Total yield / total amount of water used
(kg/ton)

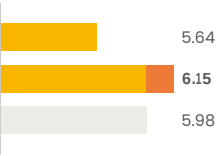
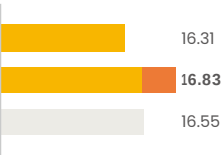
Labor productivity

Total yield / total cost of labor
(kg/yuan)

Survey Findings

The average value of the green production primary indicator of MAP farmers surveyed is 39.99, which is 9.35% higher than that of non-MAP farmers surveyed, showing an obvious advantage. For the water

secondary indicator, the



MAP, is a Map of Technology, and a Map to Prosperity

In July 2019, after the Shanghe MAP Service Center was established, the MAP team conducted extensive interviews in nearby villages to understand the challenges and needs in local agricultural production.

Focusing on these priorities, MAP team selected over a dozen large growers and villages as pilots. MAP agronomists visited each plot of farm to collect soil samples for testing, and developed customized solutions based on the testing results.

In the 2019 wheat growing season, Shanghe MAP Service Center provided Cruiser Plus seed coating services, formula fertilizers, and multi-protection spraying at later stages to help the farmers prevent wheat disease. As the result, the infestation rate of stalk rot for the growing season went down

9,735 kilograms per ha of land from the 8,250 kilograms in previous years.

village service station under the Shanghe MAP Service Center. In this year's corn growing season, his success attracted an increasing number of local farmers to sign-up and become MAP clients. All of them got a bumper harvest by adopting the variety and base fertilizer recommended by MAP, with the corn yield per ha had increased from 9,000 kilograms in previous years to 10,500 kilograms. Some farmers even harvested 12,000 kilograms of corn per mu of land, becoming the envy of their villages.

I first learned about Sinochem Agriculture through the introduction of the local Bureau of Agriculture in 2019. Because of its strong brand name and good service model, I took the initiative to organize farmer cooperative in my village to cooperate with MAP. I also facilitated the cooperation between MAP and several nearby villages. In over two years, MAP is not only a great helper at farming, but also help enable us to get better price for the corn we grew. MAP not only helped to make farmer at ease, but also helped us get good price for our crop. I trust MAP, and we will further expand our cooperation with MAP in the coming wheat season!

Gao Chenglu, Hexigao Village Commission Secretary

”



Promoting Agricultural Upgrade with Quality Improvement



Quality improvement refers to helping farmers improve the quality of produce and increase their income with green agricultural production management measures. Quality improvement is the main manifestation of the high-quality development of agriculture, as well as an important way to ensure sustainable income growth for farmers and meet the demand of consumers.

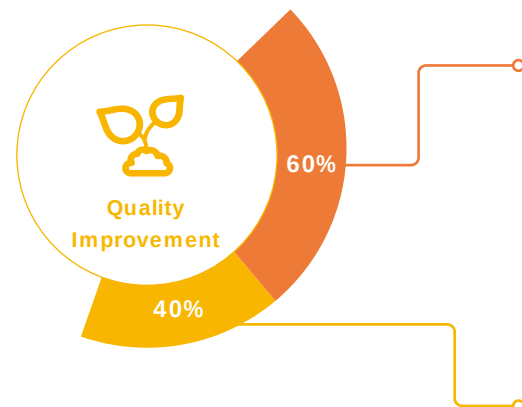
With the rapid development of industrial organizations, the food value chain is

the contract farming model as an effective

way to help farmers internalize their production costs and avoid potential risks. MAP plays the role of an organizer and a platform of quality agricultural services and actively promote contract farming, helping bring the attention of upstream and downstream value chain players to quality factors such as nutrition and

distribution enterprises secure stable supply of high-quality ingredients; on the other hand, MAP helps farmers sell their produces at higher prices because of the better quality.

Indicators



Income per ha of farmland

Unit income from crop (RMB/ha), calculated with the weighted average method, converted from data in mu, 1 ha=15 mu)

$$\text{Weight} = A_i / \sum_i A_i$$

(A represents the national planting area of crop, with data from China's agricultural statistics.)

High-quality rate

Output value of high-quality produce / Total output value of produce (%)

("high-quality produce" refer to produce that are above the national standard grade 2 or above, or produce of contract farming.)

Survey Findings

The average value of the quality improvement primary indicator of MAP clients is 48.23, which is 35.25% higher than that of non-MAP clients, indicating value of the MAP service model.

Income per mu of farmland (RMB/ha)		High-quality rate (%)	
Non-MAP farmers	30052.50	Non-MAP farmers	11.44
MAP farmers	32491.50	MAP farmers	35.01
Local average	32001.45	Local average	24.22



1.1 million
boxes(5kg/box)
of orange grown

400
hectares of orchard
serviced by MAP
smart agriculture



14
MAP centers
contracted

13,000+
under management

20%
of Yihai Kerry's total
contract farming
orders for rice

MAP Smart Agriculture Supports the Chu's Orange

In November 2019, MAP signed a strategic cooperation agreement with Yunnan Chu's Agriculture to provide precision agricultural services to help manage the quality of Chu's Orange through the "MAP Huinong" APP.

In December 2020, 1.1 million boxes of "Yunguan Orange", another new variety of the Chu's Orange after the "Rock Candy Orange", with the "MAP beside" quality control traceability label reached the Hema Market in Kunming and immediately became a hot sale.

From the initial 40 hectares to over 2,600 hectares today, Chu's Orange planting bases have spread all over Yunnan. With the continuous expansion of planting scale, traditional farm management methods can no longer meet the development needs. MAP provides a variety

diseases and pests, plant nutrition, and soil improvement based on the soil conditions and orange varieties. MAP's services helped Chu's Orange achieve higher

management costs, and contributing to the outstanding quality of Chu's Orange.



Bringing the Xiaozhan Rice back to Market

trademark for grain products in China. However, with the urbanization of its area of production and the changes in natural environment, the production of Xiaozhan Rice gradually declined.

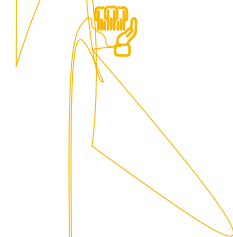
In 2018, MAP established a service center in Wangwenzhuang Township, Xiqing District, and worked together with the local government and farmers to provide comprehensive production support for over 1,300 hectares Xiaozhan Rice with the green ecological growing

2020, the new harvest of this premium rice reached consumers under the brand name "Hundred-Year Jingu".

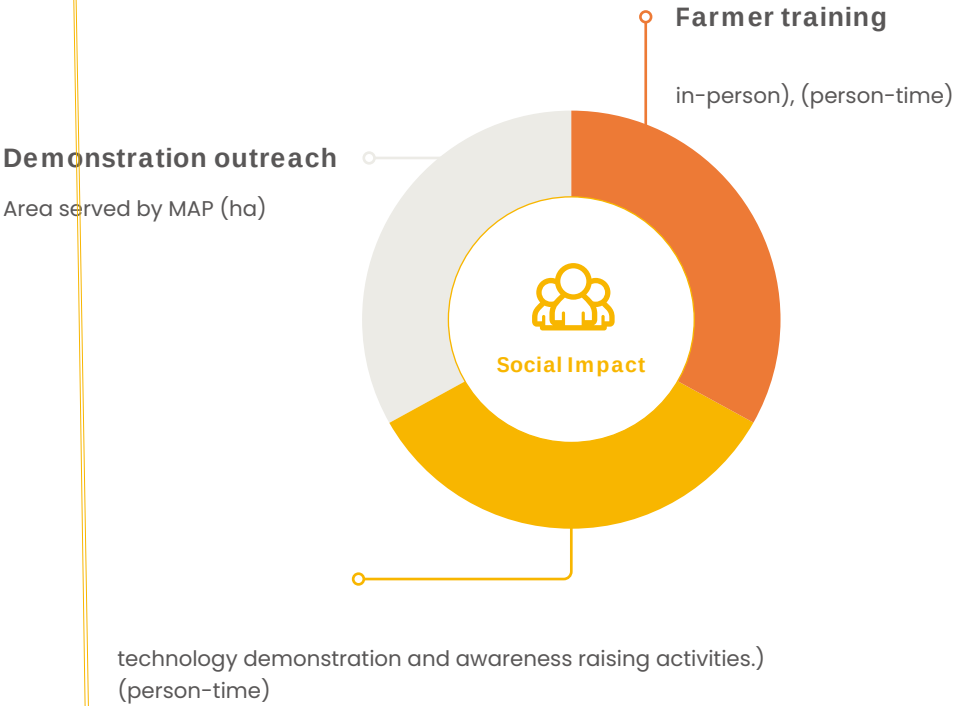
Yihai Kerry and MAP developed a partnership on high-quality specialty rice products. Yihai Kerry handles the processing, branding and marketing of rice products and places orders, while MAP takes the role of organizer and service provider, providing high-quality grain varieties by leveraging its R&D advantages and focusing on local specialty varieties, as well as the full package of MAP farming solutions.



Generating Positive Social Impact to Ensure Bumper Harvests

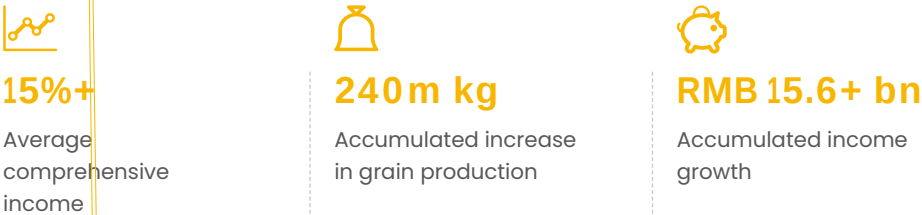


Indicators



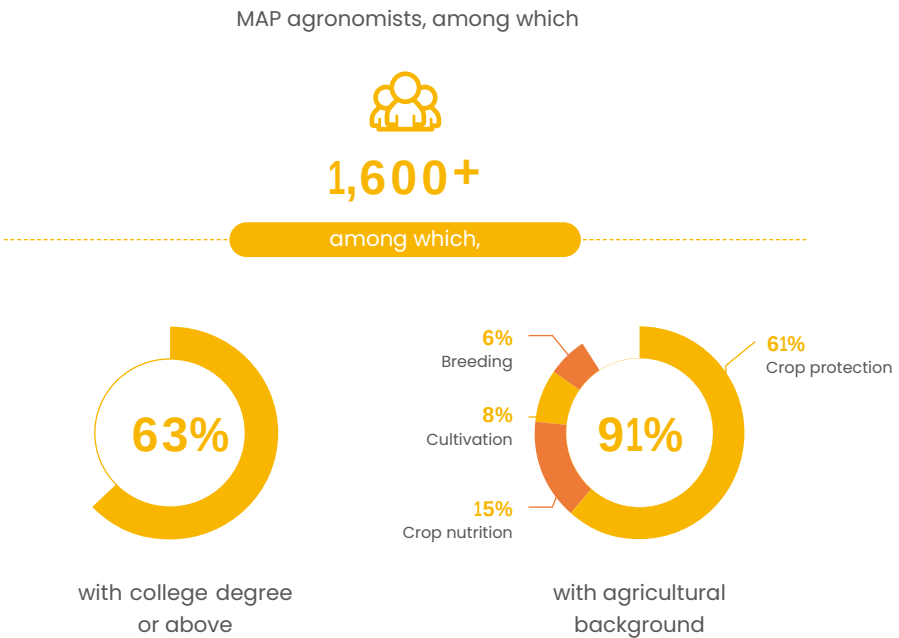
Survey Findings

The MAP service centers, with their 7+3 service model, has been playing an important role in helping farmers increase their yields through



Establishing a Team of Agronomists with both Expertise and Dedication

provinces and service areas, and built a sound technical training system to help with the capacity building of the agronomists.



Cultivating a New Generation of Tech-Savvy and Business Savvy Farmers

Cultivating high-quality farmers through training is an important task for MAP to serve new agricultural business entities in China. Extensive farmer training has been an important form of technology promotion and business promotion of MAP, and an indispensable part of the MAP service model.



The “National Team” for Serving China’s Agriculture and Rural Areas

To date, MAP service centers have helped with the harvest of 5 billion kilograms of grain across the country, playing an increasingly important role in ensuring food security and helping farmers increase their income.

MAP’s role in guiding and cultivating the high-quality development of new agricultural entities and effectively promoting the adoption of modern agriculture among farmers is fully recognized by governments at all levels. The Ministry of Agriculture and Rural Affairs, National Food and Reserve Administration designated Sinochem Group as a strategic partner in various national programs such as government procurement of grains, support the development of farmer cooperatives, promote growing high-quality produce and support farmer training activities.

In March 2019, the Ministry of Agriculture and Rural Affairs and Sinochem Group signed The Implementation Plan for the Joint Promotion of the Quality of Farmer

Agriculture and Rural Affairs. In August 2020, the Ministry of Agriculture and Rural Affairs and Sinochem Group cohosted a special experience sharing seminar on how the Company supported the high-quality development of farmer cooperatives at the Dalat Banner MAP Service Center in Inner Mongolia .



In November 2020, the Central Agricultural Broadcasting and Television School and Syngenta Group China signed a strategic cooperation framework agreement to jointly build a training platform to cultivate high-quality farmers. The two parties

partnership, to jointly promote the high-quality development of new agricultural business entities and service entities, and jointly cultivate high-quality farmers who meet the needs of rural revitalization and modern agricultural development.



Government Recognitions

2020.6.7

In June and July 2020, President Xi Jinping visited the farmers who were MAP clients during his visits in Ningxia and Jilin, and stressed on the importance of supporting farmers’ grain production with the best technology, and exploring and supporting the development of rural cooperatives.



2020.7

In July 2020, Ning Gaoning, Chairman of Sinochem Group participated in a forum for entrepreneurs chaired by President Xi Jinping, and reported the latest progresses and achievements effectiveness of the MAP model to President Xi Jinping.



2020.9

In September 2020, Hu Chunhua, Vice Premier of the State Council, hosted a symposium of large leading agricultural enterprise in Harbin, Heilongjiang. Sinochem Group made a presentation on how the Company integrates the global resources of Syngenta Group and takes measures to promote rural development focusing on the MAP model.



“

The key to agricultural modernization lies in the modernization of technology. It is necessary to strengthen the integration of agriculture and technology, strengthen the cooperation between agricultural bases and research institutions. Experts and scholars must write their theses in the field, to help farmers master advanced agricultural technology so that they can grow the best grains with the best technology.

Xi Jinping emphasized on agricultural technology during his inspection in Jilin in July 2020

”

Expert Quotes



Right now, China's agricultural and rural areas are in a critical period of transformation and upgrading to achieve high-quality development. Promoting green agricultural development is a profound revolution in the concept of agricultural development. Focusing on the core elements

sustainable use of agricultural resources, reduced use of agricultural inputs, digital management of agricultural production, managed agricultural production services, agricultural ecological and environmental protection and management, Syngenta Group studied the production of rice, wheat, corn, potato, grape and other grains and high-value-added cash crops in China with regards to the factors of "technological innovation, green production, environmentally friendliness, quality improvement, and social impact" to gain better understanding of the innovativeness, sustainability potentials and social impacts of the MAP service model. With the advanced service concept, technology leadership and

development of China's agrochemical industry, promote the green agricultural development, and create long-term impact and social value in China.

Yang Peng

Director, Institute of Agricultural Resources and Agricultural Regional Planning, Chinese Academy of Agricultural Sciences

Secretary General, China Agricultural Green Development Research Society

China Agricultural Green Development Research Society is a national-level social academic society focusing on green development. It conducts research on agricultural green development theories, technologies, evaluation indicators and methods, as well as the planning, consulting and third-party evaluation of key technologies, major projects, and scientific research projects related to agricultural green development.

